

case study

Driving IT Excellence for a US Bank with Offshore Agile Squads

Our client is a trusted U.S. community bank with over \$10 billion in assets and a strong focus on retail and small business banking. The bank faced rising IT delivery costs and challenges in meeting project deadlines due to local talent shortages.



Objectives

The bank needed to modernize its banking platform while simultaneously developing new digital banking features to improve customer experience.

However, they encountered:

- High Costs: Recruiting and maintaining local IT teams exceeded their budget.
- Talent Shortage: Difficulty finding skilled developers, QA engineers, and DevOps professionals locally.
- Scalability Issues: Their internal IT team was stretched thin, delaying project timelines.



Solutions

Fintech HI.RE proposed a tailored solution by deploying a dedicated offshore Agile Squad of skilled professionals from its permanent workforce in India and South Africa.

The squad included:

- Developers specializing in core banking systems and APIs.
- QA engineers proficient in automated testing frameworks.
- DevOps experts to streamline CI/CD pipelines.





Key Actions Taken

Seamless Integration: The offshore team integrated into the bank's existing IT structure using collaborative tools and clear workflows.

Cost Efficiency: By leveraging offshore resources, the bank reduced IT delivery costs by 35%.

Enhanced Scalability: The squad's flexibility allowed the bank to quickly scale resources up or down as project requirements evolved.



Outcomes

- **Accelerated Project Delivery:** Reduced the core banking platform modernization timeline by 20%.
- **Cost Savings:** Achieved \$1.1 million in annual savings on IT staffing.
- **Improved Quality:** Enhanced testing processes led to a 30% decrease in post-deployment issues.
- **Operational Efficiency:** Freed up internal IT resources to focus on strategic initiatives.

Testimonial



"Working with Fintech HI.RE was a game-changer for us. Their offshore Agile Squad delivered exceptional results, seamlessly collaborating with our internal teams while keeping costs under control. The project was a resounding success, and we look forward to partnering with them for future initiatives."

— CIO, Regional Bank

Why Choose Fintech HI.RE?

This regional bank's success story highlights how our expertise in offshore resourcing and Agile delivery models can help financial services clients achieve cost efficiency, scalability, and operational excellence.

